

Plasticity in evolutionary games

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1 Abstract

2 The ability to respond appropriately to environmental cues is fundamental to the success of all forms of life. How-
3 ever, previous theoretical studies of the evolution of plasticity make such diverse assumptions that the conditions
4 under which plasticity can emerge in evolving populations are unclear when fitness is frequency-dependent. We
5 study the effect of adding plastic types to symmetric evolutionary games. Since frequency dependence induces
6 an evolutionary change in the environment of players, one might expect that plastic individuals who can adapt
7 their phenotypes to the environment would have a fitness advantage over simpler purely genetically determined
8 phenotypes. In our model, plastic individuals can detect the type of their opponent before an interaction and
9 condition their action on it. Even though it might appear to be an outstanding advantage, such an ability cannot
10 guarantee invasion of pure types in all games as long as plasticity is costly. We classify games according to whether
11 plasticity can or cannot invade a population of pure types and become the evolutionarily stable strategy. In games
12 where the standard replicator dynamics converge to a pure state, costly plasticity cannot invade an equilibrium
13 population. One can guarantee co-existence of plasticity with pure types in games with mixed equilibria, mirroring
14 the result of frequency-independent models that plasticity thrives when there is variance in fitness. Costly plastic-
15 ity can however be locally stable in many games, but the way to achieve stability is not to play the best response
16 to any possible encountered type. Rather, part of the stability success of plastic types is based on establishing
17 Pareto-efficiency as residents. Zero-sum games always allow for the global stability of plastic types. This study
18 offers a more principled way of thinking about the evolutionary emergence of plasticity in social scenarios and helps
19 demonstrate that such an emergence is strongly dependent on the type of game individuals are faced with.

20 **Keywords:** reaction norms; frequency dependence; natural selection; evolutionary games; variance in
21 fitness.

22 1 Introduction

23 Most phenotypes are plastic; indeed, traits are in general only expressed in reaction to an environmental
24 cue. The immune system is programmed to detect pathogens, quorum sensing in bacteria conditions gene
25 expression on cell density, plant growth depends on external light via photosynthesis (Diggle et al., 2007;
26 Bergstrom and Dugatkin, 2016). Being plastic thus seemingly provides a selective advantage to biological
27 organisms. The conditions favoring plasticity evolution have been studied in detail in evolutionary biology,
28 and a general conclusion that can be drawn from classical theory is that a varying environment is required
29 for plastic traits to provide a fitness benefit (Gomulkiewicz and Kirkpatrick, 1992; Gavrillets and Scheiner,
30 1993a,b). However, most of these classical models were developed under the assumption that fitness
31 depends on the environment but not on the phenotype of other organisms in the population, i.e., in the
32 absence of frequency dependence. It is an open question under which conditions plasticity emerges in
33 frequency-dependent scenarios. In particular, it is unclear how the idea that varying environments favor
34 plasticity evolution can be generalized to cases with frequency-dependent selection.

35 Because the key to plasticity evolution is variance in fitness, one actually does not require that the rules
36 of the game change over evolutionary time (Dridi and Lehmann, 2014; Weitz et al., 2016; Hilbe et al.,
37 2018) for frequency dependence to generate variance in fitness (Graves and Weinreich, 2017). Indeed, in
38 frequency-dependent selection, other types make up part of the environment, and as long as there is some
39 level of mixing between types (e.g., there is not full assortment between individuals of similar phenotype),
40 any individual is going to interact with different types and hence is going to experience variance in fitness.
41 These observations suggest that even in the absence of changes in the structure of the evolutionary game
42 determining individuals' fitness, there is potentially a selection pressure in favor of plasticity. In order to
43 further examine this question, we must determine what it means to have a plastic phenotype in a game
44 theoretical context.

45 Plasticity in social evolution has been assumed – without investigating its evolutionary emergence – in
46 order to address many different questions, from studies of cooperation in the iterated prisoner's dilemma
47 (Axelrod and Hamilton, 1981; Nowak, 2006; Press and Dyson, 2012; Adami and Hintze, 2013; Stewart
48 and Plotkin, 2013, 2016) to investigations of signalling (Zahavi, 1975; Grafen, 1990; Maynard-Smith and
49 Harper, 2004), and learning (McElreath and Boyd, 2007; Dridi and Lehmann, 2015, 2016), so we lack a
50 unified view on plasticity in social evolution. These studies have provided interesting insights into our
51 understanding of how natural selection shapes complex strategies for repeated interactions. However,
52 complex strategies that allow an individual to condition behavior on the environment, on opponents'
53 behavior, or on memory of past events are only possible if, in the first place, individuals possess the
54 ability to express plastic social phenotypes. Previous work seemingly does not address the question of the
55 evolutionary emergence of social plasticity, so it remains unclear what is the main advantage of plasticity
56 in social evolution.

57 In this paper, we adopt one of the simplest implementations of plasticity that we can think of, namely we
58 assume that plastic individuals can detect the type of their opponent before an interaction takes place, and
59 can condition their action on the detected type. At first, this might seem to be a considerable advantage
60 to plastic types, but we will see below that even the smallest cost impedes plasticity to dominate other
61 strategies in all circumstances. Another potential concern is that the genetic and molecular machinery
62 necessary to perform a combination of strategy detection and appropriate response might be complex
63 to evolve even for the most basic forms of plasticity. A perfect response to existing types is unlikely to
64 emerge out of a background of pure genetic determination. Indeed, previous research suggests that such
65 perfect responses might be very difficult to evolve (McNamara et al., 1999; André and Day, 2007). For
66 this reason, we allow our plastic types to adopt any possible response to their opponents, in contrast to a
67 previous work on the topic (Banerjee and Weibull, 1995), where these authors have assumed that plastic
68 types always play a best response to pure types. Here, we rather study how the evolutionary success
69 of plastic types depends on their response to pure types. Moreover, the perceptual system allowing one
70 to infer others' strategies might at first also be defective if it evolves from a state where there was no
71 perceptual system of this kind in the ancestral population. We capture such imperfections by imposing
72 a fitness cost on the expression of the plastic phenotype.

73 In the following, we define a model that makes our assumptions more precise, and analyze the evolutionary
74 performance of plastic types when pitted against individuals who can only express a fixed pure strategy in
75 a normal-form game. We start by giving a special focus to 2×2 games and analyze the replicator dynamics
76 for four standard games of cooperation: the Prisoner's dilemma, the Stag-hunt game, the Snowdrift game,
77 and a Mutualism game. We then provide classes of games where plastic types can or cannot be globally
78 or locally stable under the standard replicator dynamics.

79 **2 Model**

80 We consider the standard model of evolutionary game theory (Taylor and Jonker, 1978) of a well-mixed
 81 population in which players are matched randomly in pairs to play a 2-player n -action game, which is
 82 called throughout the pure-type game. We denote the set of actions by \mathcal{A} . The population consists of
 83 $n + 1$ types: the first $n = |\mathcal{A}|$ types are called pure types, and correspond to each pure action while
 84 the $(n + 1)$ -th type can detect others' type before choosing an action. This plastic type, denoted p , has
 85 a strategy described by $\mathbf{z} = (\mathbf{z}_1, \dots, \mathbf{z}_n, \mathbf{z}_{n+1})$, where $\mathbf{z}_i = (z_{i1}, \dots, z_{in}) \in \Delta\mathcal{A}$ is the mixed strategy
 86 adopted by p when faced with type $i \in \mathcal{A} \cup \{p\}$. The symbol $\Delta\mathcal{A}$ denotes the n -dimensional simplex, such
 87 that z_{ik} is the probability that the plastic type plays strategy k against type i . With these definitions,
 88 the Cartesian product $\prod_{i=1}^{n+1} \Delta\mathcal{A} = (\Delta\mathcal{A})^{n+1}$ is the strategy set of the plastic type. The mixed strategy
 89 $\mathbf{z}_{n+1} = \mathbf{z}_p \in \Delta\mathcal{A}$ is the strategy adopted by a plastic individual when faced with another plastic individual.
 90 The payoff of type $i \in \mathcal{A}$ against type $j \in \mathcal{A}$ is denoted $\pi(i, j)$, with the convention that the payoff goes
 91 to the individual whose strategy appears in the first position in parentheses. For interactions involving
 92 the plastic type p , we generally write the payoff $\pi(p, i) = \pi(\mathbf{z}_i, i)$ to emphasize the dependence of the
 93 payoff on the mixed strategy \mathbf{z}_i of type p against i . We identify the payoffs $\pi(\mathbf{z}_i, i)$ and $\pi(i, \mathbf{z}_i)$ with the
 94 expected payoff generated by the mixed strategy of the plastic type, that is

$$95 \quad \pi(\mathbf{z}_i, i) = \sum_{j \in \mathcal{A}} z_{ij} \pi(j, i) \quad \text{and} \quad \pi(i, \mathbf{z}_i) = \sum_{j \in \mathcal{A}} z_{ij} \pi(i, j). \quad (1)$$

96 When two plastic individuals meet, they both use their strategy \mathbf{z}_p against a plastic type, so their payoff
 97 reads

$$98 \quad \pi(\mathbf{z}_p, \mathbf{z}_p) = \sum_{i \in \mathcal{A}} \sum_{j \in \mathcal{A}} z_{pi} z_{pj} \pi(i, j), \quad (2)$$

99 where we assumed that both plastic types adopt the same responsive strategy. We do not consider selection
 100 on the plastic response itself, \mathbf{z} , in this paper, so all plastic types will always have the same responsive
 101 strategy. We are interested in tracking the vector of frequencies of the types $\mathbf{x} = (x_1, \dots, x_n, x_{n+1}) \in \Delta^{n+1}$
 102 such that $\sum_{i=1}^{n+1} x_i = 1$. We write $w_i(\mathbf{x}), i = 1, \dots, n$, for the fitness of type i when the population is in
 103 state \mathbf{x} which is calculated as the average payoff at state \mathbf{x} , or

$$104 \quad w_i(\mathbf{x}) = \sum_{j=1}^{n+1} x_j \pi(i, j). \quad (3)$$

105 We further assume that type p pays a cost $k > 0$ for expressing a plastic response so that its fitness
 106 reads

$$107 \quad w_p(\mathbf{x}) = \sum_{j=1}^{n+1} x_j \pi(p, j) - k. \quad (4)$$

108 The frequency of any type i evolves according to the replicator dynamics, which are given by the differ-
 109 ential equations

$$110 \quad \dot{x}_i = x_i (w_i(\mathbf{x}) - \bar{w}(\mathbf{x})), \quad i \in \mathcal{A} \cup \{p\}, \quad (5)$$

111 where

$$112 \quad \bar{w}(\mathbf{x}) = \sum_{i=1}^{n+1} x_i w_i(\mathbf{x}) \quad (6)$$

113 is the average fitness in the population at state $\mathbf{x} \in \Delta^{n+1}$. A further element of notation is that we
 114 denote by $\phi(\cdot, \mathbf{x}_0) : \mathbb{R}^+ \rightarrow \Delta^{n+1}$ the global solution trajectory (the *flow*) to eq. 5 that passes through \mathbf{x}_0 ,
 115 which means that $\phi(t, \mathbf{x}_0)$ is the vector of frequencies at time t given that the vector frequencies passes
 116 through \mathbf{x}_0 . We denote by $\phi_i(t, \mathbf{x}_0)$ the i^{th} element of $\phi(t, \mathbf{x}_0)$, with $i \in \mathcal{A} \cup \{p\}$.

117 3 2×2 games of cooperation

118 We begin by studying simple examples of games in order to form intuition about the evolutionary success of
 119 plasticity in social interactions. More specifically, we consider four 2×2 games of cooperation traditionally
 120 studied in evolutionary biology: the Prisoner's Dilemma game (PD), the Stag-hunt game (SH), the
 121 Snowdrift game (SD), and the Mutualism game (MG). We label the two possible actions as C (for
 122 Cooperation) and D (for Defection), and this generates a plastic type with a three-dimensional trait
 123 $z = (z_C, z_D, z_p) \in [0, 1]^3$, where z_i is the probability to cooperate when facing type $i \in \{C, D, p\}$.

124 We perform a sensitivity analysis with respect to the parameters z_C, z_D, z_p . For each value of these
 125 parameters, we determine the fate of plasticity when competing in populations consisting of pure types.
 126 We will use the standard notation for the payoffs of 2×2 social dilemma games, often used in the biological
 127 literature, i.e., $\pi(C, C) = R$, $\pi(C, D) = S$, $\pi(D, C) = T$, and $\pi(D, D) = P$.

128 3.1 Prisoner's dilemma game

129 In this section we define the various conditions for plasticity to invade pure types or to resist invasion,
 130 using the generic payoffs R , S , T , and P , so the inequalities below are valid for all games of cooperation
 131 studied in this article. However, in this particular section we discuss the validity of these inequalities
 132 for the Prisoner's Dilemma game. The payoffs of the Prisoner's dilemma satisfy $T > R > P > S$ and
 133 $R \geq (T + S)/2$. In this game, there is one dominant action, D . The outcome (D, D) is the only stable
 134 equilibrium of the pure-type game. It follows that the plastic type cannot invade a population of defectors,
 135 which means that the inequality

$$136 \quad \pi(i, i) < \pi(z_i, i) - k \quad (7)$$

137 can never be satisfied for $i = D$. But can plasticity invade cooperators, and is it immune against invasion
 138 by pure types? As to the first question, setting $i = C$ in eq. 7 we find that any strategy such that
 139 $z_C < (R - T + k)/(R - T)$ would guarantee that plastic mutants invade a monomorphic population of
 140 cooperators (i.e., the plastic type should defect with positive probability against cooperators). As to the
 141 second question regarding the ability of plastic types to resist invasion by pure types, we have to solve
 142 the inequalities

$$143 \quad \pi(i, z_i) < \pi(z_p, z_p) - k \quad (8)$$

144 for z_D and z_p , replacing $i = C$ and $i = D$. In Fig. 1A–B, we show the regions of the space defined by
 145 combinations of (z_D, z_p) and (z_C, z_p) that satisfy eq. 8, which constitute the set of plastic types that are
 146 immune against the invasion by defectors and cooperators respectively in the Prisoner's dilemma game.
 147 Note that eq. 8 implies that the plastic type can be immune against the invasion by defectors only if
 148 $z_p > 0$ (this can be shown by setting $i = D$ and $z_p = 0$ in eq. 8, which then cannot be satisfied because
 149 $T > P$).

150 What are the conditions on the payoffs of the game, (R, S, T, P) , that allow these inequalities to be
 151 satisfied? The feasible payoffs of a plastic type as a resident (the right-hand side of eq. 8) are on the line
 152 $x = y$ within the convex hull of feasible payoffs. This means that the payoff $\pi(z_p, z_p)$ satisfies

$$153 \quad \min\{R, P, \frac{T + S}{2}\} \leq \pi(z_p, z_p) \leq \max\{R, P, \frac{T + S}{2}\}. \quad (9)$$

154 Combining the above inequality with eq. 8, we then see that plasticity cannot be locally stable against
 155 mutant cooperators if

$$156 \quad \max\{R, P, \frac{T + S}{2}\} \leq \min\{R, S\}. \quad (10)$$

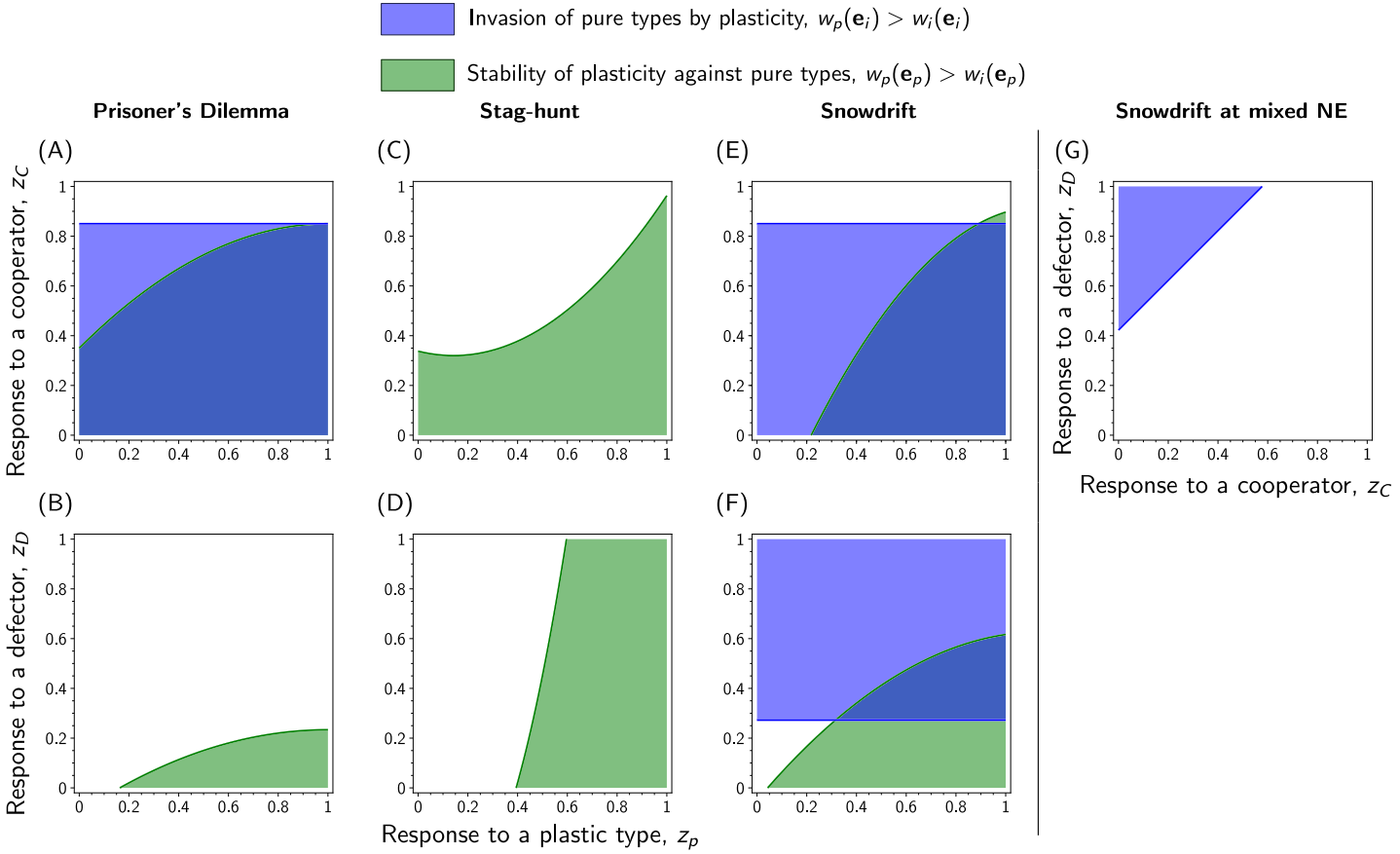


Fig. 1: Regions of stability and invasion of plastic types. (A)–(F) For each social dilemma game (columns) we show the response of the plastic type, that is the combinations (z_p, z_C) (top row) and (z_p, z_D) (bottom row) that allow invasion of monomorphic populations of pure types by plasticity (blue), and the ones that allow stability of plasticity against the invasion by pure types (green). We recall here that z_i is the probability to cooperate of the plastic type against each type $i \in \{C, D, p\}$. (G) Combinations of (z_C, z_D) that allow plasticity to invade a population of pure types at the mixed ESS of the Snowdrift game. If (z_C, z_D) are chosen in the blue region of (G) and (z_C, z_D, z_p) are further chosen at intersection of the green and blue regions of panels (E)–(F), plasticity is globally stable in the Snowdrift game. Parameter values: Prisoner’s dilemma game: $(R, S, T, P) = (3, 1, 5, 2)$; Stag-hunt game: $(R, S, T, P) = (8, 0, 4, 3)$; Snowdrift game: $(R, S, T, P) = (3, 0.1, 5, -1)$; $k = 0.3$.

157 Similarly, using eq. 8, plasticity cannot be locally stable against mutant defectors if

$$158 \quad \max\{R, P, \frac{T+S}{2}\} \leq \min\{T, P\}. \quad (11)$$

159 The last two inequalities are not satisfied in the Prisoner’s dilemma, which means that a plastic type can
160 always find a strategy that makes it stable against the invasion by pure types.

161 In sum, in the Prisoner’s Dilemma game, the best outcome for a plastic type is local asymptotic stability.
162 It is impossible for plasticity to invade a population at the stable equilibrium of the pure-type game
163 because the plastic type cannot do better than pure defectors.

164 3.2 Stag-hunt game

165 We define this game as one with payoffs satisfying $R > T > P > S$ and $R+S > T+P$, which entails that
166 (C, C) and (D, D) are two pure Nash equilibria (NE) of the game, with (C, C) being the Pareto-dominant
167 equilibrium, and (D, D) being the risk-dominant equilibrium. Consequently (C, C) and (D, D) are both
168 asymptotically stable equilibria of the replicator dynamics in the pure-type game. Solving inequality 7 for
169 the payoffs of the Stag-hunt game, we find that plastic types cannot invade any monomorphic population

170 of pure types. However, solving inequality 8, we find that plasticity can be locally stable (Fig. 1C–D).
 171 This game is a good illustration of the idea that invasion ability and local stability of our plastic types
 172 might be impossible to reconcile. Indeed, the plastic type needs to anti-coordinate with C and D in
 173 order to ensure local stability, but the best it can do in monomorphic populations of either C or D is to
 174 coordinate; and this best effort is not even enough to be able to invade monomorphic populations.

175 We finally mention a result in the Stag-hunt game that may be of interest beyond evolutionary biology.
 176 Namely, in our model, costless plasticity in the Stag-hunt game is a solution to the problem of converging
 177 to the payoff-dominant equilibrium. Even though our main focus in this paper is on the case where
 178 the cost of plasticity is positive ($k > 0$), we mention this result because most evolutionary or learning
 179 processes known to us converge to the risk-dominant equilibrium, (D, D) (or stochastic evolutionary
 180 processes admit a stationary distribution that puts more mass on the risk-dominant equilibrium, e.g.,
 181 Young, 1993). Here, if one sets $k = 0$ and $(z_C, z_D, z_p) = (1, 0, 1)$, then the face of the simplex such that
 182 defectors are at frequency 0 is globally stable. All points on this face are neutrally stable, i.e., any mix of
 183 cooperators and plasticity is globally stable. In such populations, everyone cooperates and thus achieves
 184 the maximum possible payoff in the Stag-hunt game.

185 In sum, in the Stag-hunt game, the best outcome for costly plasticity is local asymptotic stability, which
 186 is achieved through anti-coordination with the pure types. A plastic type cannot invade monomorphic
 187 populations because the best it can do is to coordinate with them but the plastic type must pay a cost. We
 188 finally noted that if we allow plasticity to be costless, then it can allow cooperation to be achieved from
 189 any initial condition, even when the population is close to the equilibrium where everyone defects.

190 3.3 Snowdrift game

191 In the Snowdrift game, the payoffs are such that $T > R > S > P$. This game thus calls for closer
 192 attention because it has a symmetric mixed NE. In order to achieve global stability, a plastic type must
 193 be able to invade any mixture of the pure types, including the NE mixture. This game is in fact an
 194 excellent illustration of the idea that playing the best response to every pure type does not always yield
 195 the best outcome for a plastic type. Indeed, in this game, playing the best response to cooperators and
 196 defectors guarantees that plasticity will invade monomorphic populations and the mixed NE, but this
 197 strategy does not guarantee local stability of plasticity. However there exists a strategy, which is not the
 198 best response, that guarantees global stability of plasticity, provided the payoffs allow it. Such a strategy
 199 is found by solving simultaneously the inequality in eq. 7, together with the following inequality

$$200 \quad \pi(\mathbf{x}_{\text{NE}}) < x_{C,\text{NE}}\pi(z_C, C) + x_{D,\text{NE}}\pi(z_D, D) - k, \quad (12)$$

201 which is the condition for plasticity to invade a population at the mixed NE of the Snowdrift game. It
 202 turns out to be quite difficult to reduce the inequalities in eq. 7 and eq. 12 (a system of inequalities
 203 involving linear and quadratic ones), but we provide in Fig. 1E–G an example showing that there exists
 204 a strategy and payoffs of the Snowdrift game such that they all hold, i.e., such that plasticity is globally
 205 stable.

206 The Snowdrift game also provides interesting counter-examples to conjectures that one might be tempted
 207 to make: if a plastic type can invade every monomorphic population, it cannot necessarily invade a
 208 population at the mixed NE; in Fig. 1E–G, take for example $(z_C, z_D, z_p) = (0.2, 0.4, z_p)$. The converse
 209 is also false: if a plastic type can invade the mixed NE, this does not mean that it can invade every
 210 monomorphic population in the support of the NE. However, in any game without pure NE, there always
 211 exists a strategy that guarantees invasion of both mixed NE and pure monomorphic populations; in
 212 particular, playing the best response against every pure type always guarantees such an outcome.

213 Another statement that can be proved wrong using the Snowdrift game is that games without pure
 214 symmetric NE always make possible global stability of plasticity. In the Snowdrift game, setting T very

215 large creates a game that has still no pure symmetric NE, but where there is no longer a strategy that
 216 makes plasticity globally stable. The intuitive reason is that setting T very large reduces substantially
 217 the upper bound on z_D such that plasticity is locally stable, i.e., the (green) region of local stability of
 218 plasticity in Fig. 1F shrinks and then no longer intersects the (blue) region where plasticity can invade a
 219 monomorphic population of defectors.

220 In sum in the Snowdrift game, we found that playing the best response allows the plastic type to guarantee
 221 co-existence with the pure types. We also found that a subset of Snowdrift games, where T is not too
 222 large, also allows the plastic type to become globally asymptotically stable.

223 3.4 Mutualism game

224 In this game we assume simply that $R > 0$ and $S > 0$, while $T = P = 0$, such that cooperation is a
 225 dominant action and the only NE of the pure-type game. Despite not being a social dilemma in the sense
 226 that there is no conflict between cooperation and rational behavior, this game is still interesting when
 227 considering the possible evolution of plasticity. Indeed in this game there are values of the payoffs for
 228 which plasticity is neither locally stable nor able to invade a monomorphic population of cooperators, for
 229 any value of (z_C, z_D, z_p) , which implies that any share of plastic mutants – irrespective of their strategy
 230 – will be unable to survive natural selection. From our previous analysis, we know that plasticity cannot
 231 invade a monomorphic population of cooperators, since cooperation is a dominant action. Plasticity can
 232 however invade a population of defectors by playing a sufficiently high z_D . However, if $S \geq R$, then eq. 10
 233 is satisfied, which means that plasticity cannot be locally stable. If, on the other hand, $S < R$ then a
 234 plastic type can resist invasion by cooperators through defection against them. In Fig. 2, we show the
 235 phase portrait of trajectories in a particular Mutualism game where $S \geq R$, but also for the three other
 236 games of cooperation studied in this section.

237 In sum, in the Mutualism game, if $S \geq R$, the plastic type is unable to invade or be locally stable against
 238 pure types, while if $S < R$ the best outcome for plasticity is local stability.

239 4 Other games

240 Can we generalize some of the results we derived for 2×2 games of cooperation? Also, do they hold
 241 for other classes of games? In this section we first state general results regarding what is possible or
 242 impossible for plastic types and we then focus on the special class of zero-sum games. In all of our
 243 results, we assume that the pure-type game is generic (i.e., no two outcomes yield the same payoffs for
 244 any player).

245 We begin by recalling here a classical result that we will be using throughout this section.

Theorem (Static equilibria and the replicator dynamics; Hofbauer and Sigmund, 1998; Webb, 2007). *Let \mathbb{A} be the set of asymptotically stable equilibria of the replicator dynamics (eq. 5), \mathbb{N} the set of symmetric Nash equilibria of the game, \mathbb{N}^* the set of strict symmetric Nash equilibria of the game, and \mathbb{F} the set of equilibria (fixed points) of the replicator dynamics (eq. 5). We then have*

$$\mathbb{A} = \mathbb{N}^* \subseteq \mathbb{N} \subseteq \mathbb{F}.$$

246 The above theorem's purpose is mainly to allow us making statements about the replicator dynamics by
 247 using easier arguments based on static payoff comparisons. A simple proposition that we can now prove
 248 is the following one.

249 **Proposition 1** (Necessary conditions for global asymptotic stability of plasticity). *If there exists a \bar{k}*
 250 *such that, for all $0 < k < \bar{k}$, $\lim_{t \rightarrow \infty} \phi_p(t, \mathbf{x}_0) = 1$, for all $\mathbf{x}_0 \in \text{int}(\Delta^{n+1})$, then there exists $\mathbf{z} \in (\Delta \mathcal{A})^{n+1}$*
 251 *such that:*

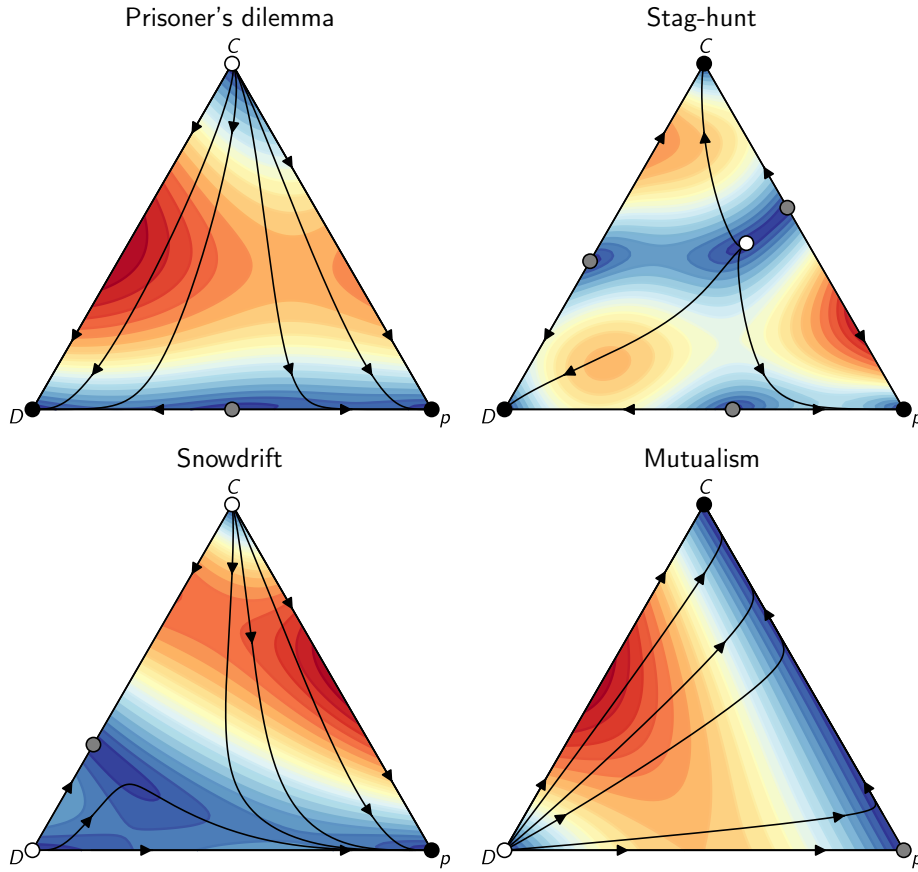


Fig. 2: Replicator dynamics with added plastic types in 4 games of cooperation. Each triangle represents a projection of the 3-simplex on the 2-dimensional plane, where at each vertex the corresponding strategy (C , D , or p) is at frequency 1. On the face opposed to a vertex, the corresponding strategy is absent, i.e., it is at frequency 0. These plots are displayed for the best possible outcome that can be achieved by a plastic type. Parameter values: Prisoner's Dilemma: $(R, S, T, P) = (3, -2, 5, 1)$, and $(z_C, z_D, z_p) = (0, 0, 1)$; Stag-hunt: $(R, S, T, P) = (8, 0, 4, 3)$, and $(z_C, z_D, z_p) = (0, 1, 1)$; Snowdrift: $(R, S, T, P) = (2.5, 0.1, 5, -1)$, and $(z_C, z_D, z_p) = (0.03, 0.45, 0.9)$; Mutualism: $(R, S, T, P) = (5, 6, 0, 0)$, and $(z_C, z_D, z_p) = (1, 1, 1)$; in all games we used a cost of $k = 0.3$. Contours indicate speed with blue corresponding to slower dynamics and red corresponding to faster dynamics. Black dot: Asymptotically stable equilibrium (a "sink") of the replicator dynamics; gray dot: an unstable saddle; white dot: an unstable source.

$$252 \quad (1) \quad \pi(j, j) \leq \pi(\mathbf{z}_j, j), \quad \forall j \in \mathcal{A},$$

$$253 \quad (2) \quad \pi(j, \mathbf{z}_j) < \pi(\mathbf{z}_p, \mathbf{z}_p), \quad \forall j \in \mathcal{A},$$

$$254 \quad (3) \quad \sum_{j=1}^n x_{j,NE} \pi(\mathbf{z}_j, j) > \pi(\mathbf{x}_{NE}), \quad \forall \mathbf{x}_{NE} \in \Delta \mathcal{A}.$$

255 *Proof.* We can prove statements (1) and (3) at the same time. Statement (1) means that no pure
 256 strategy constitutes a strict NE in the extended game with plasticity, hence that plasticity can invade
 257 any monomorphic population of pure types. Statement (3) says that any $\mathbf{x}_{NE} \in \Delta \mathcal{A}$ is locally unstable
 258 against the invasion by plasticity. Indeed, if there were other NE than plasticity, then they would be at
 259 least stable (and asymptotically stable if strict). But since plasticity is globally asymptotically stable, no
 260 other pure or mixed strategy is stable (and a fortiori asymptotically stable), hence there are no other NE
 261 to the extended game with plasticity, so (1) and (3) follow.

262 Statement (2) means that the plastic type constitutes a pure strict NE of the extended game with
 263 plasticity. But we also know that being a strict NE is equivalent to being asymptotically stable by the
 264 above theorem. Since we assumed that plasticity is globally asymptotically stable, (2) follows.

266 The three statements of Prop. 1 have several implications and interpretations. First, statements (1) and
 267 (2) taken together imply that the task of achieving global stability is not trivial for the plastic type. If
 268 we were to take the standpoint of a plastic type that can choose its response \mathbf{z} freely, then in order to
 269 maximize the chances of invading a monomorphic population consisting of type $i \in \mathcal{A}$ the plastic type
 270 would like to choose

$$\arg \max_{\mathbf{z}_i} \{\pi(\mathbf{z}_i, i)\} = \beta(i), \quad (13)$$

272 where we used $\beta(\cdot)$ to denote the best response function. However, statement (2) of Prop. 1 (in addition
 273 to our examples of games of cooperation studied above) shows that the best response is not the strategy
 274 that maximizes the chances of a plastic type resisting invasion by the pure types. Indeed, to achieve such
 275 stability against pure types, the plastic type should choose

$$\arg \min_{\mathbf{z}_i} \{\pi(i, \mathbf{z}_i)\}. \quad (14)$$

277 The strategy \mathbf{z}_i in eq. 14 is different from the one in eq. 13, except in zero-sum games (we investigate zero-
 278 sum games in more detail below), which means that optimizing invasion ability vs. stability of plasticity
 279 can be two conflicting tasks, as we illustrated in the Stag-hunt game above. The inequality in statement
 280 (2) of Prop. 1 also implies that in order to maximize its chances of resisting invasion, the plastic type
 281 must further take the strategy

$$\arg \max_{\mathbf{z}_p} \{\pi(\mathbf{z}_p, \mathbf{z}_p)\}. \quad (15)$$

283 We have seen that in games of cooperation choosing such a \mathbf{z}_p is equivalent to the plastic type cooperating
 284 with itself. However, if the plastic type establishes cooperation in order to be a stable strategy against pure
 285 types, one can expect that this opens the door to plastic free riders who defect against the established
 286 nice plastic types (in the Prisoner's Dilemma game and the Snowdrift game). Hence the cooperation
 287 established by our plastic types seems to be only a transient state, but to delineate the cases where
 288 this intuition holds true, an exhaustive study of the case where the response \mathbf{z} of the plastic is under
 289 selection would be necessary (this is beyond the scope of the current paper).

290 Another consequence of Prop. 1 and eq. 13 is that a plastic type cannot invade populations at a monomor-
 291 phic pure NE. As we have seen in the Snowdrift game example above, this does not mean that every game
 292 without pure NE allows for the global stability of plasticity. However, we show in the next proposition
 293 that in games without pure NE, there always exists a strategy that guarantees at least co-existence of
 294 plasticity and the pure types.

295 **Proposition 2** (Coexistence of plasticity and pure types in games with mixed NE). *In games with no*
 296 *pure symmetric Nash equilibrium, there always exists a strategy $\mathbf{z} \in (\Delta\mathcal{A})^{n+1}$ such that plasticity persists*
 297 *in the population in the long run, i.e., there exists a \bar{k} such that, for all $0 < k < \bar{k}$, any $\mathbf{x} \in \Delta\mathcal{A}$ (i.e.,*
 298 *such that $x_p = 0$) is unstable.*

299 *Proof.* To show that any state $\mathbf{x} \in \Delta\mathcal{A}$ such that $x_p = 0$ is unstable, it suffices to show that there exists
 300 a cost $k > 0$ such that $w_p(\mathbf{x}) > \bar{w}(\mathbf{x})$, for all $\mathbf{x} \in \Delta\mathcal{A}$, where we recall that $\bar{w}(\mathbf{x})$ denotes the average
 301 fitness in the population at state $\mathbf{x} \in \Delta\mathcal{A}$. Note that the fitness of any type $i \in \mathcal{A}$ at state $\mathbf{x} \in \Delta\mathcal{A}$ is

$$w_i(\mathbf{x}) = \sum_{j \in \mathcal{A}} x_j \pi(i, j). \quad (16)$$

303 The fitness at state $\mathbf{x} \in \Delta\mathcal{A}$ of a mutant plastic type is

$$w_p(\mathbf{x}) = \sum_{j \in \mathcal{A}} x_j \pi(\mathbf{z}_j, j) - k. \quad (17)$$

305 Since the game has no pure NE, there exists for each $j \in \mathcal{A}$ and $i \in \mathcal{A}$ a strategy $\mathbf{z}_j \in \Delta\mathcal{A}$ such that
 306 $\pi(\mathbf{z}_j, j) \geq \pi(i, j)$ (moreover the inequality is strict for some $\mathbf{z}_j \in \mathcal{A}$). Let the plastic type adopt such a
 307 strategy \mathbf{z} . We then have that $w_p(\mathbf{x}) > w_i(\mathbf{x})$. Since the average fitness $\bar{w}(\mathbf{x})$ is a convex combination

of the $w_i(\mathbf{x})$, this implies $w_p(\mathbf{x}) > \bar{w}(\mathbf{x})$. Hence the mutant plastic type increases in frequency at any population state $\mathbf{x} \in \Delta\mathcal{A}$, which makes such states unstable under the replicator dynamics (eq. 5) and leads to the desired result. \square

We just defined the conditions for plasticity to persist in populations of pure types, but these do not guarantee local stability of plasticity. The following proposition establishes a necessary condition for the inability of plasticity to be immune against invasion by pure types.

Proposition 3 (Impossible stability of plasticity). *If there exists $i \in \mathcal{A}$ such that plasticity cannot resist invasion by i , i.e. such that $w_p(\mathbf{e}_p) < w_i(\mathbf{e}_p)$, then (i, i) is the symmetric Pareto-efficient equilibrium of the game.*

Proof. If plasticity cannot resist invasion by $i \in \mathcal{A}$, this means that

$$\begin{aligned} w_p(\mathbf{e}_p) &< w_i(\mathbf{e}_p) \\ \pi(\mathbf{z}_p^S, \mathbf{z}_p^S) &\leq \pi(i, \mathbf{z}_i), \quad \forall \mathbf{z}_i \in \Delta\mathcal{A}. \end{aligned} \tag{18}$$

By way of contradiction, suppose that (i, i) is not the symmetric Pareto-efficient equilibrium of the game. Then there exists $\bar{\mathbf{z}}_p \in \Delta\mathcal{A}$ such that $\pi(\bar{\mathbf{z}}_p, \bar{\mathbf{z}}_p) > \pi(i, i)$. Hence a strategy of the plastic type with $\mathbf{z}_p = \bar{\mathbf{z}}_p$ and $\mathbf{z}_i = i$ would guarantee local stability of plasticity. But, by eq. 18, this contradicts our assumption that plasticity is not locally stable against the invasion by i . This proves the result. \square

The converse is not true. If (i, i) is Pareto-efficient, it might still be possible to find strategies of the plastic type such that it resists invasion by i . Taking any of the three social dilemmas above, cooperation is Pareto-efficient, but it is always possible to find a strategy that guarantees local stability of plasticity.

4.1 Zero-sum games

From the discussion of the previous sections, it seems that it is not easy to find classes of games where one can guarantee the global stability of plasticity. Looking more closely at our previous results, however, one might infer that if the two tasks of maximizing one's own payoff and minimizing the other's payoff are two compatible endeavours, plastic types can achieve global stability. Hence, the class of *strictly competitive games* would seem to favor plastic types. A game is strictly competitive if, for all $\ell \in \mathcal{A}$ and any pair of strategies $i \in \mathcal{A}$, $j \in \mathcal{A}$, the inequality $\pi(i, j) > \pi(\ell, j)$ implies that $\pi(j, i) < \pi(j, \ell)$. In particular, maximizing one's own payoff is equivalent to minimizing the other's payoff. Note that in a strictly competitive game, all strategy pairs are Pareto-efficient since switching from any action that induces a higher payoff for a focal player induces a loss for his opponent. It has been shown that strictly competitive games are affine transformations of zero-sum games (Adler et al., 2009). We next show that in the class of symmetric zero-sum games without pure NE, there always exists a strategy of the plastic type that guarantees its global stability under the replicator dynamics.

Proposition 4 (Global stability of costly plasticity in zero-sum games). *In zero-sum games with no pure symmetric NE, there always exists a strategy $\mathbf{z} \in (\Delta\mathcal{A})^{n+1}$ of the plastic type such that it is globally asymptotically stable under the replicator dynamics.*

Proof. In order to show that plasticity is globally asymptotically stable, we show a stronger result, i.e., that at any state $\mathbf{x} \in \text{int}(\Delta^{n+1})$, we have $w_p(\mathbf{x}) > \bar{w}(\mathbf{x})$. This implies that $\dot{x}_p > 0$ at any state $\mathbf{x} \in \text{int}(\Delta^{n+1})$ and since the simplex is a bounded set, this in turn implies that $\lim_{t \rightarrow \infty} \phi_p(t, \mathbf{x}_0) = 1$ for all $\mathbf{x}_0 \in \text{int}(\Delta^{n+1})$.

348 Now, to show that $w_p(\mathbf{x}) > \bar{w}(\mathbf{x})$ we will show that $w_p(\mathbf{x}) > w_i(\mathbf{x})$ for all $i \in \mathcal{A}$. To do so, we write the
 349 fitness of a pure type i as

$$350 \quad w_i(\mathbf{x}) = x_i\pi(i, i) + x_p\pi(i, \mathbf{z}_i) + \sum_{\substack{j \neq i \\ j \neq p}} x_j\pi(i, j). \quad (19)$$

351 Similarly, we write the fitness of the plastic type as

$$352 \quad w_p(\mathbf{x}) = x_i\pi(\mathbf{z}_i, i) + x_p\pi(\mathbf{z}_p, \mathbf{z}_p) + \sum_{\substack{j \neq i \\ j \neq p}} x_j\pi(\mathbf{z}_j, j) - k. \quad (20)$$

353 In order to compare the part of the fitness that is under the summation symbol, note that since there
 354 is no pure NE, there exists for each $j \in \mathcal{A}$ a strategy \mathbf{z}_j of the plastic type such that $\pi(\mathbf{z}_j, j) \geq \pi(i, j)$.
 355 Hence there is a strategy \mathbf{z} such that the term under the summation symbol is larger for the plastic type
 356 than the pure type, or

$$357 \quad \sum_{\substack{j \neq i \\ j \neq p}} x_j\pi(\mathbf{z}_j, j) > \sum_{\substack{j \neq i \\ j \neq p}} x_j\pi(i, j). \quad (21)$$

The remaining terms in the fitness are also larger for the plastic type than for type $i \in \mathcal{A}$. Indeed, we
 have $\pi(\mathbf{z}_p, \mathbf{z}_p) = 0$ for any $\mathbf{z}_p \in \Delta\mathcal{A}$. At the same time since the game is zero-sum with no pure NE, there
 exists \mathbf{z}_i such that $\pi(i, \mathbf{z}_i) < 0$, thus

$$\pi(\mathbf{z}_p, \mathbf{z}_p) > \pi(i, \mathbf{z}_i).$$

Also, since $\pi(i, \mathbf{z}_i) = -\pi(\mathbf{z}_i, i)$, and $\pi(i, i) = 0$, we also have

$$\pi(\mathbf{z}_i, i) > \pi(i, i).$$

358 Taken together the last three inequalities imply that there exists a k such that $w_p(\mathbf{x}) > w_i(\mathbf{x})$ for all
 359 $i \in \mathcal{A}$ at any state $\mathbf{x} \in \text{int}(\Delta^{n+1})$, hence $w_p(\mathbf{x}) > \bar{w}(\mathbf{x})$, which completes the proof. \square

360 Note that the requirement that the game possesses no pure symmetric NE excludes symmetric 2×2
 361 zero-sum games, since these games necessarily have a dominant action. Another remark is that the proof
 362 is also valid for strictly competitive games since our argument is independent of affine transformations
 363 to the payoffs of the game. This remark allows us to apply our results to the famous *good* Rock-Paper-
 364 Scissors game, where winning yields a payoff of a , while losing induces a loss of b , and $a > b$ (Sandholm,
 365 2011), which entails the payoff matrix

$$366 \quad \begin{array}{c} \\ R \\ P \\ S \end{array} \begin{array}{ccc} R & P & S \\ \left[\begin{array}{ccc} 0 & -b & a \\ a & 0 & -b \\ -b & a & 0 \end{array} \right] \end{array}. \quad (22)$$

367 In such a game, the interior NE, $\mathbf{x}_{\text{NE}} = (1/3, 1/3, 1/3)$, is globally stable under the replicator dynamics,
 368 with solution trajectories displaying damped oscillations around this equilibrium. In Fig. 3, we show the
 369 effect of adding a plastic type with a strategy described in the proof of Prop. 4 to the good RPS game. In
 370 this game, this creates a plastic type that plays the best response to any pure type and plays any $i \in \mathcal{A}$
 371 against itself such that $\mathbf{z}_i = \beta(i)$ for any $i \in \{R, P, S\}$ and $\mathbf{z}_p = (1, 0, 0)$ [the choice of always playing R
 372 is arbitrary, in accordance with the proof of Prop. 4]. Even though the plastic type cannot invade on the
 373 faces of the simplex of dimension 2 (because symmetric 2×2 zero-sum games necessarily have a dominant
 374 action, and hence a pure symmetric NE), it achieves a larger payoff than any fully mixed population.
 375 This explains why it is globally stable in the interior of the simplex.

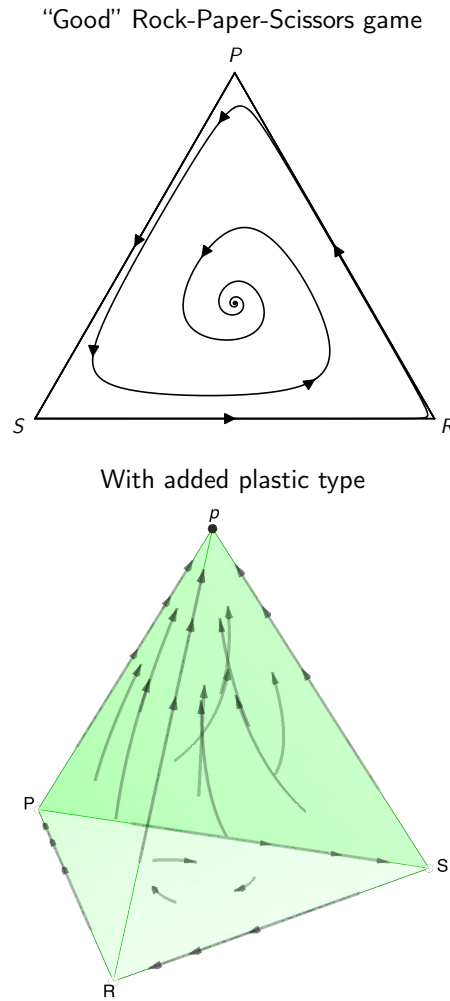


Fig. 3: Replicator dynamics in the original good RPS (top), and with added plastic type (bottom). The 3-strategy simplex was produced using our own code (available), while the 4-strategy simplex was produced using Dynamo (Franchetti and Sandholm, 2013). Parameter values: Payoff matrix of eq. 22 with $a = 2$ and $b = 1$; $\mathbf{z}_R = (0, 1, 0)$; $\mathbf{z}_P = (0, 0, 1)$; $\mathbf{z}_S = (1, 0, 0)$; $\mathbf{z}_p = (1, 0, 0)$.

376 5 Discussion

377 In this work, we considered the introduction of plastic types in populations consisting of simple individuals
 378 adopting pure strategies in evolutionary symmetric games. We showed that despite having the capacity of
 379 responding in any possible way to other types in the population, there does not exist a general strategy for
 380 plasticity to eliminate pure types from the population. There are several explanations to this. The first
 381 one is that in games with pure symmetric Nash equilibria, costly plasticity cannot invade an equilibrium
 382 population. Moreover, we demonstrated that there is often a conflict between optimizing invasion success
 383 and optimizing stability for plastic types, the best illustration of this result being the Stag-Hunt game,
 384 where these two tasks (optimizing invasion ability versus stability) lead to totally different behavioral
 385 responses of the plastic types. We also saw that the success of plasticity is dependent on the class of
 386 games played in the population. There are games, such as zero-sum games without pure symmetric NE,
 387 where there always exists a strategy that grants plasticity global stability under the replicator dynamics.
 388 On the other hand, there are games, such as certain Mutualism games, where plasticity can neither invade
 389 an equilibrium population nor be stable against the invasion by pure types.

390 In our more detailed investigation of games of cooperation, we found that in the Prisoner's Dilemma and
 391 the Snowdrift game, plastic types should cooperate with themselves with a strictly positive probability
 392 in order to be immune against the invasion by pure types. However, invasion success of pure populations

393 by plasticity is generally uncorrelated to playing a cooperative strategy. In the Stag-hunt game it is just
394 impossible for costly plasticity to invade an equilibrium population. However, costless plasticity is able
395 to do so, and can even establish cooperation (the payoff-dominant outcome) in a population that was
396 initially at equilibrium for defection (the inferior risk-dominant outcome). This result is similar to what
397 [Robson \(1990\)](#) found in an earlier work (we compare our work with that of [Robson, 1990](#), in more detail
398 below).

399 It is insightful compare our results to those of previous studies of the evolution of plasticity. In particular,
400 previous work on frequency-independent selection (e.g., [Gomulkiewicz and Kirkpatrick, 1992](#)) has revealed
401 that variance in fitness is a key factor driving the evolution of plasticity. In our setting, we notice that
402 in games with pure Nash equilibria (NE), the population does not experience variance in payoffs at
403 equilibrium. Hence, it makes sense that there is no advantage to adapt behavior to different circumstances,
404 since there is only one circumstance which is to face the pure type that is evolutionarily stable. However,
405 in games without pure NE, there is always variance in payoffs because one might be matched with any
406 type in the support of the mixed NE of the game. This explains why plasticity can always invade a
407 mixed NE, because it has the possibility to express different responses to the different existing types and
408 potentially obtain a payoff that is greater than the NE payoff. Altogether, these results suggest that in
409 general the ability to collect more fitness-relevant information is not always beneficial, as long as this
410 information is costly to acquire (even if costs are very small), as other studies of the evolution of learning
411 have previously shown ([Wakano et al., 2004](#); [Nakahashi et al., 2012](#); [Aoki and Feldman, 2014](#); [Dridi and
412 Lehmann, 2015](#)).

413 While our results fit well within the literature on plasticity evolution theory, there is also empirical
414 evidence that our assumptions about plasticity correspond to some extent to real-world instances of
415 plastic phenotypes. If the evolving behavioral trait of interest is linked to morphological or hormonal
416 characteristics, then it could be possible for a plastic type to base their strategy on, e.g., a chemical
417 detection mechanism, vision or smell. This is the case for many traits that indicate the quality of an
418 individual, which will then determine the payoff of individuals interacting with it, such as size or weight
419 in fights ([Riechert, 1978](#); [Maynard-Smith and Harper, 2004](#); [Arnott and Elwood, 2009](#)); this is also the
420 case for traits that indicate the compatibility and quality of potential mates ([Potts et al., 1991](#); [Roberts
421 and Gosling, 2003](#)).

422 The ability to gather information about conspecifics or the environment is critical in evolution and,
423 as a consequence, the proposition that individuals with more information may have an evolutionary
424 advantage in social interactions is not new. [Robson \(1990\)](#) developed a model where his plastic type
425 could only distinguish between plastic and non-plastic types and condition their action on this cue. He
426 assumed that plasticity was costless and found in particular that plasticity can invade a population at
427 the inferior equilibrium of a coordination game, and lead to the superior payoff-dominant equilibrium;
428 however his plastic type could not co-exist with the superior pure type that plays the payoff-dominant
429 action, in contrast to what we found. [Banerjee and Weibull \(1995\)](#) studied a very similar model to ours,
430 but constrained the plastic type to play a best response to every pure type. We saw that this best
431 response assumption is not the best strategy for plastic types when it comes to evolutionary stability.
432 This phenomenon is exemplified by the Snowdrift game, where playing the best response to every pure
433 type does not allow plasticity to be locally stable against the invasion of pure mutants; but there are
434 Snowdrift games where playing a strategy different than the best response allows plasticity to be not only
435 locally but globally stable. Our model is thus an extension of the ideas developed in these two earlier
436 studies ([Robson, 1990](#); [Banerjee and Weibull, 1995](#)).

437 From a broader perspective, given the recent renewed interest in the evolution of strategies in the repeated
438 Prisoner's dilemma ([Press and Dyson, 2012](#); [Adami and Hintze, 2013](#); [Stewart and Plotkin, 2013, 2016](#)),
439 our work helps bridge the gap between these recent studies and classical work on the evolution of pure
440 non-plastic strategies in one-shot games ([Hofbauer and Sigmund, 1998](#)). Indeed, in order to be able to

441 express a repeated-game strategy, an organism must first have the capacity to express a plastic social
442 phenotype. Another recent trend is the focus on environmental variation in social evolution (Ashcroft
443 et al., 2014; Dridi and Lehmann, 2014; Weitz et al., 2016), and our study reminds that environmental
444 variation is already embedded within social evolution through frequency-dependent payoffs (Graves and
445 Weinreich, 2017), which is why we find that plasticity may evolve even in the absence of variation in the
446 game structure itself.

447 Our model finally introduces new questions and calls for further research on the topic. Most notably,
448 we ignored evolution of the plastic response itself, but it is natural to imagine that if one plastic type
449 successfully invades, other plastic mutants with a different behavioral response might appear and displace
450 the original plastic type; there is then no guarantee that the optimal plastic type will also be evolutionarily
451 stable. Indeed, Robson (1990) showed that in the Prisoner's dilemma, if a first plastic mutant might
452 successfully invade and establish cooperation, the introduction of further plastic mutants might lead to
453 the loss of cooperation. A possible avenue for future research would be to see if this result applies to our
454 setting as well, in the Prisoner's dilemma and other games.

455 One might argue that the ability to express mixed strategies is what gives plasticity its strategic advantage
456 rather than the ability to be plastic. It is not the case for invasion ability because best response to pure
457 types is always a pure strategy, so a plastic type only able to play pure strategies would not be disfavored
458 with respect to our plastic types. However the ability to play mixed strategies is critical when looking
459 for plastic types that are immune against the invasion by pure types.

460 Another extension of our work would be to consider the possibility that the game payoffs change as a
461 function of time, and in this setting a plastic type would be able to condition its action not only on
462 the type of the opponent but also on the type of game being played. Heller (2004) modelled a situation
463 where some individuals could detect the state of the environment and the opponent's type in a context
464 of a fluctuating game, but she assumed that plastic types (which she calls learning agents) only play the
465 best response to pure types. It would be interesting to see what would happen if we do not constrain
466 the plastic response to be the best response, since we saw in our model that the best response does not
467 always yield the best outcome for plasticity. These and other extensions will help us better understand
468 the evolution of complex strategies in realistic changing environments.

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